

Ambrell Equipment Rental Program - INTERNAL

Overview

Ambrell induction heating systems are available for rent. This can either be “rent to own” or a straight rental. Rental of standard equipment (see Appendix A) should be the primary goal. Rental Equipment will include both new and used equipment. Rental orders will be fulfilled with used equipment whenever available and at Ambrell’s discretion. Final purchase price will be dependent on if the equipment shipped is new or used.

Rental Pricing

The list price for Standard Equipment is noted in Appendix A. Rental pricing is based on the list price for new equipment. The price to purchase the equipment will be determined based on if new or used equipment was used to fulfill the rental order. The following is the pricing for the rental based on the initial rental period:

Length Specified at Rental Start	1 Month	3 Months	4-6 Months	>6 Months
Price per month	15%	10%	7%	6%

Notes

- Rentals shorter than 3 months are available after approval from the Director of Global Sales.
- Any discounting to the above levels requires approval from the Director of Global Sales.
- A damage deposit of 15% of the list price must be paid by the Customer prior to shipment of the rental equipment.
- If the customer keeps the rental equipment beyond the initial rental period, the rental price is the same as the initial rental amount. If the customer contacts Ambrell to extend the rental beyond the initial rental period, then the any subsequent months are charged as shown in the table above.

Coils

There are a limited number of Coils available for rent. They are listed in Appendix A. For projects where the customer requires a coil that is not available for rent the options for purchasing coils with the rental are also listed in Appendix A.

Non-Standard Equipment

Equipment not listed in Appendix A or on the Used Equipment list is to be priced at list and must be paid for in advance. If it is necessary to rent the nonstandard equipment, an Opportunity Review approval must be received which will set terms and pricing.

Equipment Pricing

The purchase price will be shown in the quote based on new equipment pricing outlined in Appendix A

Warranty

The standard Ambrell warranty applies as long as the equipment is being rented. If the equipment is purchased during or at the end of the rental, the warranty will be valid for the longer of the Ambrell standard warranty period from shipment or one year after the purchase of the rented equipment.

Terms

Insurance, transportation charges, duties and sales taxes (where applicable), must be purchased outright. These items will be invoiced at the time of shipment of the equipment.

Rental periods begin on the 7th calendar day after the ship date and the duration is defined on the respective signed Ambrell Equipment Rental Agreement or corporate Purchase Order. The rental period ends when the equipment is received at Ambrell's dock freight prepaid. No other dates or durations shall apply.

The damage deposit and the first month of rental, is due at time of order. Payment of purchased items and any additional charges, including shipping & handling and tax are due at time of shipment by:

- North America: Credit Card (MasterCard, Visa or American Express)
- Outside of North America: Corporate Purchase Order

The Terms and Conditions of the Rental are included with the quotation.

Extending the Rental Period

Should a Customer desire to extend the rental at the end of the initial rental period then the month-to-month rental rate will be the same as the monthly rate paid initially and be billed to either the Customer credit card on file (North America Customers) or to a new, approved Customer purchase order (Customers outside of North America). If the customer elects to extend the rental period for a fixed number of months the rental rate will be updated as per the rates shown in the table on page 1.

Purchasing the Rental Equipment

The Customer may elect to purchase the rental equipment anytime during the rental period for the original quoted purchase price if new equipment was rented or the used equipment price if used equipment was rented. Used equipment pricing will be set by Finance.

A credit to the purchase price will be given as follows:

- If notification is received in the first month of the rental period, 100% of the rental fee paid to date will be credited towards the purchase of the rental equipment.
- If notification is received after the first month, 100% of the first month plus 50% of any additional month's rental fees will be credited towards the purchase of the rental equipment.
- 100% of the damage deposit will be credited toward the purchase of the rental equipment.

Upon notification by the Customer to purchase the rental equipment, the remaining balance is invoiced immediately with payment due via credit card or net 30 days from invoice date.

Return

If the customer decides to neither extend the rental or purchase the rental equipment, the equipment must be returned to Ambrell and received within the initial rental period. The Customer is responsible for all freight charges to return the equipment to Ambrell. If the equipment is returned in a good condition, 100% of the damage deposit will be refunded. If the equipment requires repairs or refurbishment, beyond normal wear and tear, the amount of the damage deposit refunded will be commensurate with the repair required at Ambrell.

Appendix A – Standard Equipment for Rent

Model	Description	Input Voltage	Frequency	Stock
EASYHEAT 0112	EASYHEAT 0112, bench, 198-242 Vac, 1 phase	198-242 v, 1 ph	150-400 kHz	300-0676
EASYHEAT 0112	Workhead, 180 kVAr, 1 CSM capacitor, Swagelok		150-400 kHz	301-0210
EASYHEAT 0224	EASYHEAT 0224, bench, 198-242 Vac, 1 phase	198-242 v, 1 ph	150-400 kHz	300-0677
EASYHEAT 0224	Workhead, 300 kVAr, 2 CSP capacitors, Swagelok		150-400 kHz	301-0224
EASYHEAT 3542 to 8310LI	EASYHEAT 3542LI, bench model, 370-520 Vac, 3 phase	370-520 v, 3 ph	150-400 kHz	300-0657
EASYHEAT 3542 to 8310LI	EASYHEAT 3542LI, bench model, 198-242 Vac, 3 phase	198-242 v, 3 ph	150-400 kHz	300-0731
EASYHEAT 3542 to 8310LI	EASYHEAT 5060LI, bench model, 370-520 Vac, 3 phase	370-520 v, 3 ph	150-400 kHz	300-0658
EASYHEAT 3542 to 8310LI	EASYHEAT 5060LI, bench model, 198-242 Vac, 3 phase	198-242 v, 3 ph	150-400 kHz	300-0732
EASYHEAT 3542 to 8310LI	EASYHEAT 7590LI, bench model, 370-520 Vac, 3 phase	370-520 v, 3 ph	150-400 kHz	300-0659
EASYHEAT 3542 to 8310LI	EASYHEAT 7590LI, bench model, 198-242 Vac, 3 phase	198-242 v, 3 ph	150-400 kHz	300-0733
EASYHEAT 3542 to 8310LI	EASYHEAT 8310LI, bench model, 370-520 Vac, 3 phase	370-520 v, 3 ph	150-400 kHz	300-0660
EASYHEAT 3542 to 8310LI	EASYHEAT 8310LI, bench model, 198-242 Vac, 3 phase	198-242 v, 3 ph	150-400 kHz	300-0734
EASYHEAT 3542 to 8310LI	Workhead, EH LI, 800 kVAr, 2 CPRI 400 capacitors		150-400 kHz	301-0294
EKOHEAT C 100 kHz	EKOHEAT 10/100C, Legacy	360-528 v, 3 ph	50-150 kHz	300-0882
EKOHEAT C 100 kHz	EKOHEAT 15/100C, Legacy	360-528 v, 3 ph	50-150 kHz	300-0883
EKOHEAT C 100 kHz	Workhead, compact, 4 CPRI 400 capacitors		50-150 kHz	301-0379
EKOHEAT 100 kHz	EKOHEAT 30/100	360-528 v, 3 ph	50-150 kHz	300-1069
EKOHEAT 100 kHz	EKOHEAT 45/100	360-528 v, 3 ph	50-150 kHz	300-1062
EKOHEAT 100 kHz	Workhead, 8 CPRI 400 capacitors		50-150 kHz	301-0278
EKOHEAT 30 kHz	EKOHEAT 20/25	360-528 v, 3 ph	15-45kHz	300-1067
EKOHEAT 30 kHz	EKOHEAT 35/25	360-528 v, 3 ph	15-45kHz	300-1068
EKOHEAT 30 kHz	EKOHEAT 50/25	360-528 v, 3 ph	15-45kHz	300-1064
EKOHEAT 10 kHz	EKOHEAT 20/10	360-528 v, 3 ph	5-15 kHz	300-1065
EKOHEAT 10 kHz	EKOHEAT 35/10	360-528 v, 3 ph	5-15 kHz	300-1066
EKOHEAT 10 kHz	EKOHEAT 50/10	360-528 v, 3 ph	5-15 kHz	300-1063
EKOHEAT 20 kHz	Workhead, 2000 kVAr, max (4) C500T caps, S/P config.<75kW	1400 v max	5-45 kHz	301-0317
EKOHEAT 10 & 25 kHz	Workhead, 4000 kVAr, max (8) C500T caps, S/P config.<75kW		5-45 kHz	301-0429

Appendix A – Standard Equipment for Rent – Cont.

Family	Description	Stock Code
	Accessories	
Flex Lead	RF flex lead, 800a, 3/8" compression fittings, 5 foot	010-0881
Coil Accessories	Coil adapter with 2 turn IMC, 1" ID	156-0260
Coil Accessories	Coil adapter with 4 turn IMC, 1" ID	156-0267
Coil Accessories	Fishtail kit w/mounting hardware, 1/4" tubing, 1/4" to 1/4" fittings (EK-15 or lower)	156-0374
Option Kits	Autotap Option, EKOHEAT 10C & 15C, 100 kHz models	305-0227
Option Kits	Autotap Option, EKOHEAT 20-45/100 bench top VPA	305-0299
Option Kits	Autotap Option, EKOHEAT 20-50/10 and 20-50/25VPA	305-0318
eView Kits	eVIEW Option version 2.10 for EKOHEAT, with RS-485 kit	305-0231
eView Kits	eVIEW Option version 2.10 for EASYHEAT small, with complete RS-485 kit	305-0249
eView Kits	eVIEW Option version 2.10 for EASYHEAT large, with complete RS-485 kit	305-0250
	Water-to-Air Heat Exchangers	
W-A HEs	W-A HE, 115v, 1ph, FLOWMAX-115	052-0154
	Water-to-Water Heat Exchangers	
W-W HEs	W-W HE, 440v, 3ph, HEX00120-PR-NF, Up to 35 kW	052-0220
W-W HEs	W-W HE, 230v, 1ph, HEX00120-PR-NF, Up to 35 kW	052-0217
	Chillers	
Chillers	Chiller, 440v, 3 ph, SVI-5000-M, Up to 21.1 kW	052-0263
Chillers	Chiller, 440v, 3 ph, SVI-10000-M, Up to 39.7 kW	052-0265
Chillers	Chiller, 220v, 3 ph, JHI-2000-M, Up to 7.03 kW	052-0296
Chillers	Chiller, 440v, 3 ph, JHI-2000-M, Up to 7.03 kW	052-0297
	Chillers, EuMe	
Chillers, EuMe	eChilly 5 Up to 5KW	052H0005
Chillers, EuMe	Sigma-C 16s Up to 16KW	052H0016
Chillers, EuMe	Sigma-C 22s Up to 22 KW	052H0022
	Controllers/Pyrometers	
Controllers/Pyrometers	Light Loader for UTA	021-0164
Controllers/Pyrometers	MICRO EPSILON, 50-400C, FIXED FOCUS, CF2	021-0220
Controllers/Pyrometers	MICRO EPSILON, 250-1800C, FIXED FOCUS, 300:1, CF4	021-0225
Controllers/Pyrometers	TEMP CONT ASSY, YOKO UT, THERMOCOUPLE	302-0112
Controllers/Pyrometers	NANOPARTICLE W/ TEMPERATURE CONTROLLER, 24VDC	302-0122
Controllers/Pyrometers	YOKOGAWA UP TEMP. CONT. ASSY W/ AUTO HEAT OFF	302-0124
Controllers/Pyrometers	PENDANT, ON/OFF, WITH E-STOP & LIGHT, EKOHEAT	304-0063
Controllers/Pyrometers	PENDANT, ON/OFF, NO E-STOP, EKOHEAT	304-0064
Controllers/Pyrometers	PENDANT, ON/OFF, WITH E-STOP & LIGHT, EASYHEAT	304-0065
Controllers/Pyrometers	PENDANT, ON/OFF, NO E-STOP, EASYHEAT	304-0066
Controllers/Pyrometers	Programming for Yokogawa UT controller	PGM002
	Nanoparticle Items	
Nanoparticle	Nanoparticle research 3 coil set, Swagelok fittings	064-0548
Nanoparticle	Nanoparticle vial starter kit	064-0552
Nanoparticle	Nanoparticle research 3 coil set, with fishtail	064-0555
Nanoparticle	Controller Housing Ay, UT-55A w/temp probe for nanoparticle sys (USB port)	302-0120
Nanoparticle	NANOPARTICLE TEMPERATURE SENSOR KIT	302-0121

Appendix A – Standard Equipment for Rent – Cont.

Coils for Rent

Stock Code	Description
018-0506	PL,IC,H,4TRN,3.5ID,7.5L METRIC
018-1514	TEST COIL,3 T 1.25 ID METRIC
018-1754	H, 3T,1.5ID, 4.88L, 1/4 RD W/TUBE, TEST COIL
018-2058	EKO TEST COIL, 3.5ID,4T,1.5UH
018-2185	EKO TEST COIL, 3.5ID,3T,1.0UH
018-2199	EKO TEST COIL, 7.0ID,7T,8.9UH
018-2388	TEST COIL,7T,7"ID,3/8TUB,5.3UH
018-2586	TEST COIL,3T,HELICOIL,1/4 RND
018-2602	TEST COIL,4T,3.5ID,2.0"H,7.55L
064-0331	4 Coil kit, helical, pancake, split helical
010-1173	EASYCOIL, 800a, 3/8" Cu tubes, 25 foot

Coils Available for Purchase with Rental

Option	Description	Pricing
A	L1 Lab prototype coil built to customer specs – no documentation	\$450/€425/£375
B	L1 existing Lab coil, not built specifically to customer specs – no documentation	\$325/€300/£275
C	L2 Lab prototype coil built to customer specs – no documentation	\$750/€700/£600
D	L2 existing Lab coil, not built specifically to customer specs – no documentation	\$525/€485/£425

Notes

- These prices are only available in conjunction with rental of equipment (Power Supply or Work head)
- All coils listed above are designed for operation through the life of the rental only. If the customer desires a long term coil they will need to purchase a production coil.
- Coils above an L2 must be purchased production coils